

PRESS RELEASE



SpineSource Enters Long Term Agreement with Kisco International

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CHESTERFIELD, MO SpineSource, Inc. has entered into a long term exclusive distribution agreement with Kisco International to market, sell and distribute Kisco's L-Varlock® Expandable Lumbar Cage for vertebral interbody fusion in the United States.

The L-Varlock® Expandable Lumbar Cage provides spine surgeons a device which can be expanded from any range of zero to 24.5° of angle, and from zero to 7.1 mm of expansion within the disc space. Made of titanium alloy, it provides a preferred material for bony osteointegration and a wide open framework for bony in-growth.

“Bone-healing principles never change and the simplicity of this device provides surgeons the ability to follow the fundamental principles of sagittal balance, re-establishment of disc height, and the provision of a large fusion bed within and around the implanted cage,” said Tom Mitchell, President and CEO of SpineSource. “With the adjunct of supplemental fixation, the L-Varlock® Expandable Cage puts the odds in favor of the surgeon and patient to achieve the goal of segmental stability, proper angles, and fusion.”

“What we have seen from our initial launch in 2016 is that surgeons like the simplicity of the expansion, a tactile feel while expanding, and the ability to pack copious amounts of autograft before and after expansion,” added Mr. Mitchell.

SpineSource will market and distribute the L-Varlock® Expandable Cage through its independent sales force which exceeds more than 750 independent professional spinal implant sales professionals nationwide.

SpineSource was founded in 2004, becoming the exclusive distributor for Ulrich Medical GmbH and then was a founder of Ulrich Medical USA in 2007, still based in St. Louis County. In 2008, SpineSource launched expandable PEEK cages from Advanced Medical Technologies, AG which was acquired by Medtronic in 2012.

The Mission of SpineSource is to provide the highest level of quality service based upon clinical and industry expertise and ethics while delivering intelligent technology promoting the well-being of patients with spinal disorders.

L-Varlock® is patented and trademarked by Kisco International.

Contact: Kristin Menefee
info@spinesource.com
(636) 532-9300